

ANN J. LaFRANCE

PROFESSIONAL EXPERIENCE

- 2004 SQUIRE, SANDERS & DEMPSEY
Coordinator, European Communications Law Practice
(based in the Firm's London and Brussels offices)
- 1996 – 2003 MCI COMMUNICATIONS CORP (previously WorldCom)
Senior Vice President and Chief International Counsel
- Reported to Group General Counsel, member of Executive Board of WorldCom's Europe/Middle East/Africa operations, based in London/Brussels.
 - Managed a global team of 50 legal, regulatory, economic, and policy professionals covering Europe, Asia-Pacific, Africa and Latin America.
 - Managed company's participation in several landmark merger proceedings before the European Commission and dozens of national competition authorities outside the US; coordinated strategy with US antitrust counsel.
 - Developed policy and regulatory strategies to support key business initiatives of the company's international operations in a variety of fora, including the European Parliament and Commission, national regulatory authorities and governments, US Government agencies (USITR, State and Commerce Departments, *etc.*), and international organizations (WTO, OECD, ITU). Cost savings as a result of these initiatives exceeded €50 million in 2003.
 - Coordinated global ecommerce, data protection, data retention and international compliance policies and training programs; directed external advocacy outside the US concerning same.
 - Oversaw the negotiation of cross-border commercial supply contracts with strategic vendors around the globe.
 - Supervised legal aspects of the company's relations with foreign affiliates (including as part of the reorganization process), as well as the acquisition and sale of international properties.
 - Designated spokesperson for key company issues in Europe and frequent public speaker on policy matters.
- 1980 - 1996 SQUIRE, SANDERS & DEMPSEY
Partner
- As a partner with the firm's international telecommunications practice from 1989-96, provided transactional advice and regulatory counsel to US and international clients in both the public and private sectors, including advice to investment banks and governments on privatization processes in Central Europe and Latin America.
 - As an associate from 1980-89, served as counsel to multinational clients on a wide range of corporate, litigation and regulatory matters; served as

external general counsel for the US operations of a major global corporation in the services sector.

EDUCATION

- 2001 King's College, London
Postgraduate Diploma in European Community Competition Law
- 1980 Georgetown University, Washington, DC
Juris Doctor – Master of Science in Foreign Service
- With honors
- 1976 Middlebury College, Vermont
Bachelor of Arts
- Summa cum laude
 - Member of Phi Beta Kappa

PROFESSIONAL MEMBERSHIPS

American European Community Association

American Bar Association

Federal Communications Bar Association

District of Columbia Bar Association

LANGUAGES

English (mother tongue)

Spanish (fluent)

French (conversant)

German (literate)

PERSONAL DETAILS

Date of Birth: 29 July 1954

Marital Status: Divorced

Citizenship: USA